



NEWS RELEASE
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FOR IMMEDIATE RELEASE

Jodi Jones
Director of Marketing
Direct: (602) 821-5634
jjones@smallboxenergy.com

**SMALL BOX ENERGY'S CHAMELEON™ PLATFORM WILL NOW
BE INSTALLED AND SERVICED BY AVNET**

Avnet's specialists will help deploy and manage chameleon, the Internet of Things (IoT) based energy management solution specifically designed for restaurants and convenience stores

Chandler, Ariz. – [Small Box Energy](#) today announced their partnership and formal services agreement for North America with Avnet, Inc. through its Technology Solutions group (Avnet TS), a leading global technology distributor. Avnet TS is now the primary installation services provider for [chameleon™](#), the Internet of Things (IoT) energy management platform that is powered by Intel® (INTC) technology and used by restaurants, convenience stores and retailers. Under the agreement, Avnet TS will provide inventory, hardware installation, cloud-based commissioning services for the system, as well as support services. Small Box Energy's chameleon is currently installed with more than 65 brands throughout North America, with several pending contracts from national corporations.

“Avnet TS is well-known for providing best-in-class service for IoT solutions,” said Tracy Markie, chief executive officer for Small Box Energy. “We selected them as a primary partner because they are strategically located throughout the world, and they are committed to providing world-class technology solutions and developing long-term strategic relationships.”

Avnet TS's nationwide network of service professionals has the specialized skills and expertise needed to deploy an IoT solution like chameleon. This process requires knowledge of HVAC, lighting and refrigeration equipment, as well as familiarity with controls and electrical guidelines. Avnet TS will provide services for the installation process, which typically takes 8-10 hours and is non-intrusive to store operations. Avnet TS's service resources and support centers are located in major cities throughout North America to provide on-site support for restaurants and convenience stores when needed.

Delivering Operational Excellence and Efficiency.

2165 W. Pecos Dr., Suite 5 • Chandler, AZ 85224
Phone: (480) 253-3999 • www.smallboxenergy.com

“IoT has the power to transform every aspect of our lives, and it’s thrilling to work with innovative companies like Small Box Energy, to turn their visions into a reality,” said Mike Hurst, senior vice president of Global Services for Avnet TS. “We are uniquely positioned to support our partners with the services infrastructure and resources needed to quickly bring their solutions to market, including product design, inventory management, installation, and customer support. Our partners can also rely on the scale and strength of a Fortune 500 company that specializes in IoT to give them the scale, support and financial strength to grow their emerging businesses.”

Small Box Energy uses a managed services pricing model that allows restaurants to implement an effective energy management solution with a low monthly fee. Small Box Energy’s chameleon is the only restaurant-specific platform monitoring and controlling HVAC, lighting, and refrigeration equipment using adaptive controllers and schedules based on operating hours and industry standards. There are no installation charges for the customer; pricing is inclusive with a 48-month contract. More information can be found at www.smallboxenergy.com.

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chameleon is a trademark of Small Box Energy

Avnet is a trademark of Avnet, Inc.

All other trademarks are property of their respective owners

About Small Box Energy, Inc.

Small Box Energy’s chameleon™ delivers operational efficiency to restaurants and convenience stores through an all-inclusive Internet of Things (IoT) platform leveraging scheduling and control functions and data intelligence to provide early equipment diagnostics, food safety through temperature monitoring and energy efficiency. The system controls critical refrigeration, lighting, and HVAC equipment to reduce energy consumption by as much as 30% while providing data intelligence to reduce maintenance expenses by 20%. Real-time alarms and automation improves food safety through temperature monitoring, documentation and data integrity. Small Box Energy is the only managed services provider combining energy management with equipment diagnostics and food safety. The company’s managed services pricing model allows single unit, franchisees, ownership groups, and corporate brands to place chameleon into locations with no up-front costs or large capital expenditures. For more information, visit www.smallboxenergy.com.